

FORD KA+ CUSTOMER ORDERING GUIDE AND PRICE LIST

Effective from 1st April 2018



SERIES RANGE



Studio

Standard Features

- 15" Steel wheels with 8x2-spoke wheel covers
- Body coloured bumpers
- Chrome upper grille
- Electrically operated door mirrors with side indicators
- Front fog lamps with day running lights
- Ford AM/FM Radio with Device Dock, Bluetooth and USB connectivity, Aux in and four speakers
- Electrically-operated front windows
- Speed Limiter
- Ford EasyFuel
- Hill start assist
- Engine Immobiliser
- Electronic Stability Programme (ESP)
- Trip computer
- Perimeter alarm with remote central locking
- Centre rear head restraint
- Deflation Detection System (DDS)
- Tyre repair kit
- Driver's seat height adjust

From £9,800 On The Road*



Zetec

Additional to Studio

- 15" 5x2-spoke alloy wheels
- Manual air conditioning
- Ford DAB radio with 4.2" TFT screen, SYNC and Emergency Assistance
- MyKey®
- Leather wrapped steering wheel with remote audio controls
- Cruise Control

Tip:

Upgrade to the City Pack to include rear parking sensors, heated power fold mirrors and rear electrically-operated windows for just £300 Recommended Retail Price

From £10,800 On The Road*

* Recommended 'On the road' (OTR) price includes first year road fund licence, DVLA first registration fee £55 and an estimated £25 for number plates. Images shown for illustrative purposes only. Body colours shown may be optional (at additional cost). See colour options page for more information

SERIES RANGE



Zetec Colour Edition series available in:



Optional colours available at additional cost

Zetec Colour Editions

Additional to Zetec

- 15" Black alloy wheels
- Unique Black Mesh Grille with chrome surround
- Shadow Black contrast roof and mirrors
- Black wing badge
- Large Rear Spoiler
- Rear privacy glass

From £12,100 On The Road*

* Recommended 'On the road' (OTR) price includes first year road fund licence, DVLA first registration fee £55 and an estimated £25 for number plates. Images shown for illustrative purposes only. Body colours shown may be optional (at additional cost). See colour options page for more information

MODEL PRICES

	Body style	Engine	Fuel	Transmission	VED Band (1st April onwards)	CO ₂ Emissions (g/km) ^Ø	Basic Recommended Retail Price £	Recommended Retail Price (Incl VAT) £	† Manufacturer's Recommended On the Road Price £	Company Car Drivers	
										* Monthly BIK at 20%, £	* Monthly BIK at 40%, £
Studio	5 Door	1.2l Ti-VCT 70PS	Petrol	5 Speed	G	114	7,962.50	9,555.00	9,800.00	36.72	73.45
Zetec	5 Door	1.2l Ti-VCT 70PS	Petrol	5 Speed	G	114	8,795.83	10,555.00	10,800.00	40.56	81.11
	5 Door	1.2l Ti-VCT 85PS	Petrol	5 Speed	G	114	9,045.83	10,855.00	11,100.00	41.71	83.41
Zetec Colour Edition	5 Door	1.2l Ti-VCT 85PS	Petrol	5 Speed	G	120	9,879.17	11,855.00	12,100.00	49.50	99.00



Ø The CO₂ emissions test figures shown in the table do not express or imply any guarantee of the emissions or fuel economy of a car in the class in question. All the figures are based on tests conducted on vehicles with standard wheels and tyres. Optional or Accessory wheels and tyres may have an effect on the emissions or fuel consumption of a vehicle. For further information on CO₂ and fuel performance please refer to our Fuel and Performance section

† 'Recommended On the road' price includes first year road fund licence, DVLA first registration fee and an estimated £25 for number plates.

* Not applicable to retail or private car buyers. Benefit in Kind (BIK) values are the monthly taxation payment applicable to company car users. BIK values were correct at the time of printing and are based on taxation rates for **2018/19 tax year**.

If a car's list price is over £40,000 (including VAT and factory fitted options) at first registration, the customer will pay an additional VED charge (currently £310) for five years after the end of the first registration (in addition to the standard VED charge per year, currently £140).

WHEELS & TYRES

	Studio	Zetec	Zetec Colour Editions	Recommended Retail Price £ (Excl. VAT)	Recommended Retail Price £ (Incl. VAT)
 <p>15" 5x2-Steel wheels 195/55 R15 Tyres</p>	S	-	-	N/A	
 <p>15" 5x2-spoke alloy wheels 195/55 R15 Tyres</p>	-	S	-	N/A	
<p>15" Black alloy wheels 195/55 R15 Tyres</p>	-	-	S	N/A	
<p>Spare Wheel - 14" Steel Wheel 175/65 R14 Tyres</p>	0	0	0	83.33	100.00

EXTERIOR FEATURES

	Studio	Zetec	Zetec Colour Editions	Recommended Retail Price £ (Excl. VAT)	Recommended Retail Price £ (Incl. VAT)
Exterior Design Features					
Privacy Glass	-	0	S	187.50	225.00

Key

S = Standard, 0 = Option, at extra cost, - = Not Available

INTERIOR FEATURES



	Studio	Zetec	Zetec Colour Editions	Basic Recommended Retail Price £ (Excl. VAT)	Total Recommended Retail Price £ (Incl. VAT)
Comfort and Convenience					
Manual air conditioning (A/C)	-	S	S	N/A	
Electronic Automatic Temperature Control (EATC)	-	O	O	229.17	275.00
Heated front seats (Includes adjustable driver's seat armrest)	-	O	O	125.00	150.00

AUDIO, ENTERTAINMENT & COMMUNICATIONS



	Studio	Zetec	Zetec Colour Editions	Recommended Retail Price £ (Excl. VAT)	Recommended Retail Price £ (Incl. VAT)
Audio					
<u>Ford AM/FM Radio with Device Dock</u> Includes Bluetooth and USB connectivity, Aux in and four speakers	S	-	-	N/A	
<u>Ford DAB radio with 4.2" TFT screen, SYNC and Emergency Assistance</u> Includes Bluetooth, USB connectivity, Aux in, Voice Control, CD/MP3, steering wheel audio controls and four speakers	-	S	S	N/A	

DRIVER ASSISTANCE

	Studio	Zetec	Zetec Colour Editions	Recommended Retail Price £ (Excl. VAT)	Recommended Retail Price £ (Incl. VAT)
Driver Assistance					
<u>City Pack</u> Rear parking sensors, power heated foldable door mirrors & rear power windows	-	O	O	250.00	300.00

Key

S = Standard, O = Option, at extra cost, - = Not Available

COLOUR AND TRIM*

	Studio	Zetec	Zetec Colour Editions	Recommended Retail Price £ (Excl. VAT)	Recommended Retail Price £ (Incl. VAT)
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Trim*

	Lodha in Dark Shadow / Charcoal Black	S	S	S	N/A
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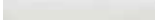




	Studio	Zetec	Zetec Colour Editions	Recommended Retail Price £ (Excl. VAT)	Recommended Retail Price £ (Incl. VAT)
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Colours*

Standard Body Colours

	Bright Yellow	0	0	S	No Cost Option
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Premium Body Colours

	Oxford White	0	0	0	208.33	250.00
	Moondust Silver	0	0	0	412.50	495.00
	Deep Impact Blue	0	0	-	412.50	495.00
	Shadow Black	0	0	-	412.50	495.00
	Smoke Grey	0	0	0	412.50	495.00

Exclusive Body Colours

	Ruby Red	-	0	0	620.83	745.00
	Sparkling Gold	-	0	0	620.83	745.00

Key

S = Standard, O = Option, at extra cost, - = Not Available

*Colours and trims reproduced in this price list may vary from the actual colours due to the limitations of the printing processes used

ACCESSORIES

Dealer Supplied Accessories	Part (FINIS) Number	Recommended Retail Price (inc. VAT) £
Protection		
Floor Mats Standard carpet, front	2020086	£40.30
Floor Mats Standard carpet, rear	2027005	£32.00
Rubber Floor Mats, front	2042078	£36.00
Rubber Floor Mats, rear	2042166	£24.00
Mud Flaps, front and rear	2111838	£73.00
ClimAir® Premium Rear Bumper Protection (Piano Black)	2120821	£97.00
ClimAir® Premium Rear Bumper Protection (FORD grey)	2120824	£87.31

Dealer Supplied Accessories	Part (FINIS) Number	Recommended Retail Price (inc. VAT) £
Protection		
Boot Liner	2095011	£57.00
Tow Bar detachable, 70PS/85PS engine from 1-12-2016 excluding vehicles with fitted with Spare Wheel	2183900	£377.00
Ekit for Tow Bar, 13 pin, only for cars with SYNC	2160230	£69.98
Trailer Tow Module	2195150	£65.00
Trailer installation kit	2242232	£21.50

Dealer Supplied Accessories	Part (FINIS) Number	Recommended Retail Price (inc. VAT) £
Wheels		
14" Alloy Wheel	2047162	£156.00
15" Alloy Wheel	2017681	£240.00
15" Alloy Wheel, Black	1899661	£195.98
Alloy Wheel Inserts, White	2013445	£17.71
Lockable Alloy Wheelnuts	1751660	£63.01
Wheel Cover Kit 14", set of 4 for steel wheels	2058231	£80.00
Wheel Cover 14", Single cover for steel wheels	1892673	£27.00
Wheel Cover 15", Single cover for steel wheels	2017684	£25.30



For our full range of Ford accessories, visit www.ford-accessories.co.uk

This price list shows both original Ford accessories as well as a range of carefully selected products from third party suppliers, identified under that third party supplier's brand name. Please note that third party supplier branded accessories do not come with a Ford warranty but are covered by the third party supplier's own warranty, the details of which can be obtained from your Ford Dealer.

Prices do not include fitting unless otherwise stated. Please refer to your Ford Dealer for fitted prices

ACCESSORIES

Dealer Supplied Accessories	Part (FINIS) Number	Recommended Retail Price (inc. VAT) £
Comfort		
ClimAir Wind Deflectors transparent, front	2104433	£50.00
ClimAir Wind Deflectors transparent, rear	2104435	£28.80
ClimAir Wind Deflectors smoked, front	2104429	£50.00
ClimAir Wind Deflectors smoked, rear	2104431	£28.80
Rati Armrest	2113108	£56.00
Xvision Parking Distance Control*	Various	from £299

Dealer Supplied Accessories	Part (FINIS) Number	Recommended Retail Price (inc. VAT) £
Exterior Styling		
Osram Daytime Running Light, replaces factory fitted fog light	1875877	£211.00

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Dealer Supplied Accessories	Part (FINIS) Number	Recommended Retail Price (inc. VAT) £
Safety and Emergency		
Ford Safety Pack ¹	1882990	£9.40
Ford Emergency Kit ²	1872753	£24.31
Hi-Visibility Vest, Yellow ³	1378052	£5.29
First Aid Kit ³	1460218	£6.49
Warning Triangle ³	1440254	£7.60
Ford Tow Rope, up to 2500 kg	5011184	£21.31

Dealer Supplied Accessories	Part (FINIS) Number	Recommended Retail Price (inc. VAT) £
Child Safety		
Britax KIDFIX	1581116	£175.00
Britax DUO Plus ISOFIX	1448154	£311.00
Britax Baby-Safe Plus	1670717	£154.00
Britax Baby-safe ISOFIX base	1670734	£202.13



* Recommended Promotional Prices range from £299 include fitting and VAT, available at participating dealers

¹ Pack includes: Ford branded First Aid Kit with Velcro Strip
² Kit includes: Ford branded First Aid Kit, Warning Triangle, Hi-Visibility Vest and Gloves
³ Item is non-Ford branded from an approved supplier

This price list shows both original Ford accessories as well as a range of carefully selected products from third party suppliers, identified under that third party supplier's brand name. Please note that third party supplier branded accessories do not come with a Ford warranty but are covered by the third party supplier's own warranty, the details of which can be obtained from your Ford Dealer. Prices do not include fitting unless otherwise stated. Please refer to your Ford Dealer for fitted prices

FUEL & PERFORMANCE

The fuel economy figures quoted in the table below are achieved by following strict EU governed test procedures and are specifically designed to enable customers to compare vehicles from all manufacturers on a like-for-like basis. Fuel consumption is directly affected by the length of the journey, number of passengers and amount of luggage carried; individual driving style; road and traffic conditions; weather conditions; vehicle age; mileage, condition and standard of maintenance; use of vehicle features such as air conditioning and any modifications to the vehicle such as the addition of a roof rack. Your fuel economy will vary based on these and other factors and, for these reasons, many drivers may not achieve the EU fuel figures (below) in day-to-day driving although the vehicle is technically capable of doing so.

Engine	Euro Stage	Trans	Maximum Power PS (kW)	Torque (Nm)	CO ₂ Emissions (g/km) Ø	Fuel Consumption l/100km (mpg)			Max Speed (mph)	0-62 mph (secs)	31-62 mph (secs)*
						Urban	Extra Urban	Combined			
5 Door Petrol											
1.2L Ti-VCT 70PS	Stage 6	M5	70 (51)	105	114	6.6 (42.8)	4.0 (70.6)	5.0 (56.5)	99	15.3	18.6
1.2L Ti-VCT 85PS	Stage 6	M5	85 (63)	112	114	6.6 (42.8)	4.0 (70.6)	5.0 (56.5)	105	13.3	18
1.2L Ti-VCT 85PS (Colour Edition Series)	Stage 6	M5	85 (63)	112	120	6.9 (40.9)	4.2 (67.2)	5.2 (54.3)	105	13.3	18

*In 4th gear Ø The declared fuel/energy consumptions, CO₂ emissions and electric range are measured according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EC) 692/2008 as last amended. Fuel consumption and CO₂ emissions are specified for a vehicle variant and not for a single car. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO₂ emissions and electric range. CO₂ is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO₂ emissions which contains data for all new passenger car models is available at any point of sale free of charge or can be downloaded under <http://carfueldata.dft.gov.uk/>.

From 1 September 2017, certain new vehicles will be type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP), which is a new, more realistic test procedure for measuring fuel consumption and CO₂ emissions. From 1 September 2018 the WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure. During NEDC Phase-out, WLTP fuel consumption and CO₂ emissions are being correlated back to NEDC and will be shown as CO₂mPas figures. There will be some variance to the previous fuel economy and emissions as some elements of the tests have altered i.e., same car might have different reported fuel consumption and CO₂ emissions. To learn more about the new testing procedures please visit www.dft.gov.uk/vca/fcb/wltp.asp.



'MANUFACTURERS RECOMMENDED ON THE ROAD' PRICES INCLUDE

	CO ₂ Emissions (g/km)*	Number Plates (Estimated) £	Government First Registration Fee £	First Year Vehicle Excise Duty (VED) (Petrol) £	First Year Vehicle Excise Duty (VED) (Diesel) £	Total Petrol £	Total Diesel £
A	0	25.00	55.00	0.00	0.00	80.00	80.00
B	1-50	25.00	55.00	10.00	25.00	90.00	105.00
C	51-75	25.00	55.00	25.00	105.00	105.00	185.00
D	76-90	25.00	55.00	105.00	125.00	185.00	205.00
E	91-100	25.00	55.00	125.00	145.00	205.00	225.00
F	101-110	25.00	55.00	145.00	165.00	225.00	245.00
G	111-130	25.00	55.00	165.00	205.00	245.00	285.00
H	131-150	25.00	55.00	205.00	515.00	285.00	595.00
I	151-170	25.00	55.00	515.00	830.00	595.00	910.00
J	171-190	25.00	55.00	830.00	1240.00	910.00	1320.00
K	191-225	25.00	55.00	1240.00	1760.00	1320.00	1840.00
L	226-255	25.00	55.00	1760.00	2070.00	1840.00	2150.00
M	Over 255	25.00	55.00	2070.00	2070.00	2150.00	2150.00

The delivery charge is included in the Basic Recommended Retail Price and is made on all models for delivery to the Dealer's premises. Where delivery is not made to the customer at the Dealer's premises a further charge may be made by the Dealer.

The Vehicle Excise Duty (VED) charged on new cars is based on their engine's CO₂ emissions* (expressed in grams per kilometre (g/km)). All CO₂ emissions figures in g/km are from officially approved tests under the Passenger Car (Fuel Consumption and CO₂ Emissions Information) Regulations 2001 and in accordance with European Regulations (EC) 715/2007 and (EC) 692/2008 as last amended.

The chart above shows the Bands and the VED which will be levied (for vehicles registered from 1st April 2018 onwards).

If a car's list price is over £40,000 (including VAT and factory fitted options) at first registration, the customer will pay an additional VED charge (currently £310) for five years after the end of the first registration (in addition to the standard VED charge per year, currently £140).

FORD PROTECT KA+

Every new Ford car is protected by a 3 year/60,000 mile Ford Warranty. In addition, it will also come with Ford Assistance for 1 year, providing roadside assistance in the UK and throughout Europe.

Ford Protect Classic 4th/5th Year Extended Warranties

If you plan on keeping your car for longer than 3 years or are a high mileage driver you can extend your 3 year/60,000 mile warranty to either 4 years/80,000 miles or 5 years/100,000 miles.

Features:

- Cover against the cost of repair or replacement of defective parts, or to repair a material, assembly or manufacturing defect recognised by Ford
- Protection against unexpected repair bills
- All repairs will be carried out by Ford Authorised Dealers using genuine Ford parts
- Ford Protect Classic extended warranty plans can be purchased any time up until the vehicle's first date of registration

Ford Protect Service Plan

You can also upgrade to a Ford Protect Service Plan giving you the option of scheduled services and extended Ford Assistance.

Features:

- Scheduled Servicing; covers scheduled servicing recommended by Ford, including associated parts and labour, for the number of services applicable to your plan; replacement brakefluid (every other year); bodywork and paint check (every other year); air conditioning check (at third year only where applicable)
- Extended Ford Assistance; roadside assistance in the UK and throughout Europe
- Vehicle Hire; for up to 7 days
- The Ford Protect Service Plan can be purchased any time before the first service is due

Ford Protect Service Plan Plus (High Mileage Users Only)

You may choose to upgrade to a Ford Protect Service Plan Plus giving you the benefits of the Service Plan and also includes a Wear and Tear Plan.

Features:

- All items covered within the Service Plan and in addition:
Brake Pads/shoes/discs; Clutch friction plate; Shock absorbers; Silencers; Wiper Blades; Bulbs
- **Exclusions:** Tyres; Interior trims; glass, seat covers; pads; frames; springs; headrests, seat belts; sheet metals, water ingress; body seals and aerials
- Ford Protect Service Plan Plus can be purchased any time up until the vehicle's first date of registration

Notes and Conditions

- The length of your plan (and number of services on Service Plan and Service Plan Plus) applies from your new vehicle warranty commencement date, usually the date of first registration
- Time and mileage limits apply to all Ford Protect Plans
- Service intervals for the KA+ is 1 year or 12,500 miles, whichever is the soonest
- It is a condition of Ford Protect Service Plan and Ford Protect Service Plan Plus that your vehicle is serviced by an Authorised Ford Repairer according to the schedules in your Ford Service Portfolio
- In addition your Ford Service History Log must be kept up-to-date
- Subject to the terms and conditions of the Ford Protect Plans
- These Ford Protect Plans are transferable so it is an added benefit to the new owner if you decide to sell your vehicle
- Ask your Ford Dealer for full details of the Ford Protect Extended Warranty, Service Plan or Service Plan Plus and their associated Terms and Conditions or alternatively call Ford Protect on 03702 416726, Option 2, Option 2, or visit www.ford.co.uk



OTHER PRICING CONSIDERATIONS

Customer Order Price Protection

Ford's Price Protection Plan means that the price you pay is the same as the price on your order as long as you are prepared to accept delivery within three months, and in any event, as soon as your vehicle is available. Your Dealer has full details of the plan. Ford Motor Company Ltd is not liable for changes in price caused by Government changes in tax rates or changes in other applicable legislation.

VAT

VAT is shown calculated at 20%. The total price of a vehicle, including factory fitted options and accessories fitted by the Ford Dealer, will be subject to VAT on retail sale.

Price Changes

This price list outlines Ford's Recommended On The Road Prices and Recommended Retail Prices. Please contact your Ford Dealer for final sale prices. This price list is effective from 1st April 2018, and supersedes all previous price lists. The recommended prices in the publication were true and accurate at the time of printing. You should, however, check details with your Dealer as there may have been changes to Ford's recommended prices in view of Ford's policy of continuous development. Ford reserves its right to change prices at anytime. Change to government legislation or tax changes could result in a change to Ford's published prices.

ILLUSTRATIONS, DESCRIPTIONS AND SPECIFICATIONS

The product information in this publication was correct at the time of going to print. However, Ford's policy is one of continuous product development. The right is reserved to change specifications and colours of the models and items illustrated and described in this publication at any time. For the latest details always consult your Ford Dealer. Throughout this publication, wherever a feature is described as being an 'Option' or 'Option Fitment/Pack' etc., you should assume that it will be at extra cost to the base vehicle, unless specifically stated to the contrary. All models and colour combinations are subject to availability. Some images portrayed are of a pre-production model and/or are computer generated, therefore the design/features on the final version of the vehicle may differ in various respects. In addition, some of the features shown on the vehicles may be optional e.g. metallic paint.

Please also note some driver assistance features and safety features described in this publication are designed to function using sensors, whose performance may be affected under certain weather or environmental conditions.