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| HRA03 |  | VACANT USED SALES MANAGER –WHITE RIVER |

The Westvaal Motor Group is a fast-growing and dynamic motor dealership group with 38 Dealerships in 6 Provinces, and we are currently expanding our business footprint all across South Africa. If you consider yourself to be a strategic business and marketing leader this unique opportunity is for you. We currently have this new vacancy in our vehicle sales department at our **White River Dealership – Mpumalanga Province**. We are searching for candidates who meet the following criteria:

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| **Duties / Responsibilities** |

* Manage all aspects of the Used Sales Department to ensure achievement of Customer enthusiasm, Owner loyalty and goals related to sales and profit.
* Create and implement marketing strategies to develop Used sales business.
* Identify and pursue new sales opportunities.
* Manage customer relationships by ensuring excellent customer service levels and frequent visits to potential and existing customers.
* Meet sales targets, performance goals and stay updated with industry trends.
* Presenting mobility solutions to meet customer needs.
* Lead, Motivate and develop staff

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| **Requirements** |

* Relevant Marketing qualification (Advantageous) & 10 years sales experience.
* Management and self-driven abilities coupled with integrity will ensure further suitability.
* Application of policies & procedures, business operations, marketing, computer knowledge, financial analysis and customer handling knowledge.
* Must be proficient in finding new stock, accurately evaluating vehicles, and selling vehicles.

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| ✓  ✓  ✓  **Market related salary Medical Aid Company Vehicle**  **In return for your expertise the successful candidate will be offered:**    ✓  ✓  **Profit sharing Pension Fund Commission** |

To become a part of Westvaal White River e-mail a comprehensive CV to the Dealer Principal Mauritz Fouche [MauritzF@westvaal.co.za](mailto:MauritzF@westvaal.co.za) and/or the Regional HR Manager Adele Sebastian at [adeles@westvaal.co.za](mailto:adeles@westvaal.co.za)

If you have not been contacted within two weeks of the closing date, please consider your application as unsuccessful.

**Closing date: 8 September 2025**