

Lexus Staff Leasing

- Selected Lexus models, 1-year contract duration and 20k KM.
- Brand new Lexus models from the showroom
- One monthly payment to cover all your vehicle expenses (including Registration, Insurance, Maintenance, Repair & Roadside Assistance)
- Complete showroom experience – Book and collect your vehicle from our showrooms and service your vehicle at dealership service centers
- Market leading customer service
- Use of genuine parts, with servicing & repair at authorized dealer workshops

Documents required:

- Passport & Visa Page Copy
- Emirates ID
- Driver's license
- Credit card
- 1-month bank statement from a Salary Transfer Bank, or a Salary Certificate
- Undated security cheque equal to 3 months' lease payment (to be returned after the end of the lease)

Frequently Asked Questions

Applying for a Lease Contract

- 1) What is the difference between rental and leasing?
Rental is when you hire for a period less than 12 months. Any hire period longer than 12 months is considered a lease. With a rental you pick from the rental companies existing fleet, you can't choose the specific vehicle you want, and it will likely not be a brand new vehicle.
- 2) What documents are required to lease a vehicle?
Passport with visa page, Emirates ID & driver's license (vehicles may be leased by UAE residents only), a credit card, salary certificate or bank statement from your salary transfer bank.
- 3) What is your policy on additional drivers?
Lease customers may add an additional driver for the term of their contract free of cost, provided the additional driver is legally entitled to drive in the UAE.
- 4) Can I add accessories like Tints/Lift Kits and Tires /Navigation/Parking Sensors etc. to the car?
Yes, any accessories can be installed on the vehicle and will be charged upfront. However, fitments cannot be returned nor refunded post end of the lease.
- 5) What are the lease payments based on?
The lease payments are determined by the selected model, lease term and specific mileage.
- 6) What are the set-up costs to lease a vehicle?
A one-time charge of AED 150 will apply for the set-up of insurance and lease file, and AED 50 for a new Salik tag will be charged along with the down payment based (equal to one-month lease payment) on the lease vehicle choice. Should your lease application be rejected (based on credit scoring), a charge of AED 100 will apply as a processing fee.
- 7) Is Insurance included in the lease?
Yes, fully comprehensive insurance is included in the lease cost. The lease cost also includes Personal Accident Insurance on the leased vehicle.
- 8) I don't have a credit card. Can I use my spouse's/relative's/friends card?
No, the lessee should provide his own credit card to lease a vehicle

- 9) What methods payment can be used to pay the 3 month Security deposit?
Either undated cheque or credit card charge that will be refunded 30 days post the return of the leased vehicle.

During my Lease Contract

- 1) How do I pay for my lease?
The monthly lease charges will be invoiced on the 3rd of each month and are automatically charged on the 10th. Ancillary charges such as Salik and traffic fines will be communicated by e-mail between the 15th - 22nd of each month and charged automatically between the 23rd - 26th.
- 2) Can I purchase a parking card for the lease vehicle?
Yes, a NOC will be provided for customers who wish to purchase a parking card (applicable for DXB & AUH registrations)
- 3) How is Salik charged?
Each Salik crossing is charged at AED 4.40 and charged back to the customer monthly. No Salik top up or recharge is required from the customer. Please note Salik charges cannot be paid directly by the customer.
- 4) How do I manage traffic violations for leased vehicles?
We maintain a file with the RTA and monitor all traffic fines ascribed to the vehicles daily. These traffic fines are then invoiced to customers with the relevant details monthly along with an admin charge of %10 per fine. Please note traffic fines cannot be paid directly to the RTA by the customer.
- 5) What are the various additional charges?
- Excess mileage charges in the event the car exceeds the maximum allowed mileage
 - Late payment fee on unpaid or delayed monthly payments
 - Early termination fee
 - Unacceptable wear and tear charges
- 6) What should I do when the vehicle is due for service and maintenance?
Call 800 LEXUS (53987) to book an appointment with our service centre.
- 7) What should I do when the vehicle breaks down?
Call 800 HERTZ (43789)
- 8) What should I do when I meet with an accident?
Call 800 HERTZ (43789)
- 9) Do you allow your vehicles to be driven off road?
Desert or off-road usage is not permitted, and any associated damage is chargeable in full.
- 10) Can I drive to Oman?
Yes, insurance for Oman can be offered on a daily, weekly or monthly basis based on the customers preference for an additional cost. The request to cross the border will need to be provided at least 48 hours in advance and insurance needs to be collected from the nearest Hertz branch.
- 11) How is registration of the vehicle managed?
Hertz will manage the registration of the vehicle.
- 12) How is yearly registration renewal managed?
As this is one-year product, registration renewal is not applicable
- 13) What if I want to change the vehicle or upgrade my vehicle before end of term?
The option to upgrade or change is only available at the end of the agreement. The early termination penalty will apply for the current contract.
- 14) What if I need to terminate my lease early?
Customers who end their long-term lease contracts before the contract end date will be required to pay the early termination penalty highlighted on their contract (typically 3 months' lease charge)

At the end of my Lease Contract

- 1) What happens if I drive over my contractual mileage allowance?
An additional mileage charge mentioned in your Lease Contract is applicable.
- 2) At the end of my lease term, can I extend my lease?
No, extension of lease is not offered. However, you can sign a new agreement with us and opt to lease a new vehicle at the end of your existing lease.
- 3) What should I do at the end of lease?
Our customer service will get in touch with you 48 hours prior to the expiry of your lease and schedule an appointment to handover the vehicle at the dealership location.
- 4) Are there any additional charges at the end of my lease?
There are no additional charges at the end of the lease if the leased vehicle is returned back conforms to our Fair Wear & Tear guide (shared along with the lease contract)
- 5) What do you mean by Wear & Tear?
The day to day use of a vehicle causes natural wear and tear and corresponding signs of use. Any wear and tear exceeding such limits will be recorded during the vehicle inspection, evaluated and charged at the end of the lease agreement period. Guidelines will be provided on the wear and tear conditions of what is acceptable and unacceptable before signing the agreement
- 6) I need to leave the country / can no longer lease the car. Can I transfer my lease contract to someone?
Yes, the lease can be transferred for the remainder of the lease period to someone else. Transfer process will take a minimum of 3-4 working days.