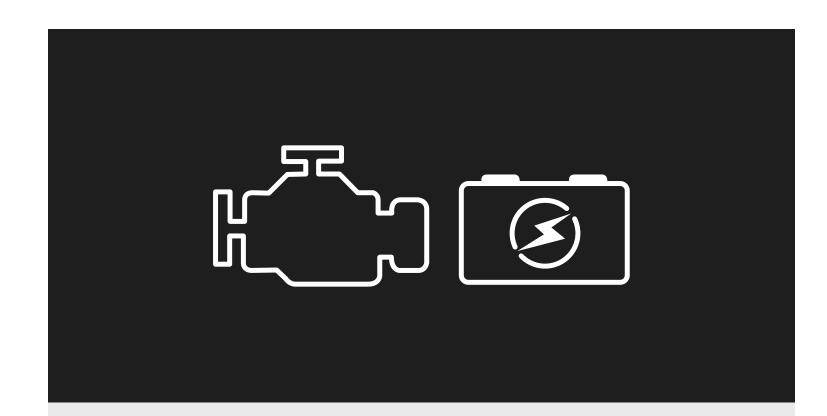




ELECTRIFY YOUR FLEET



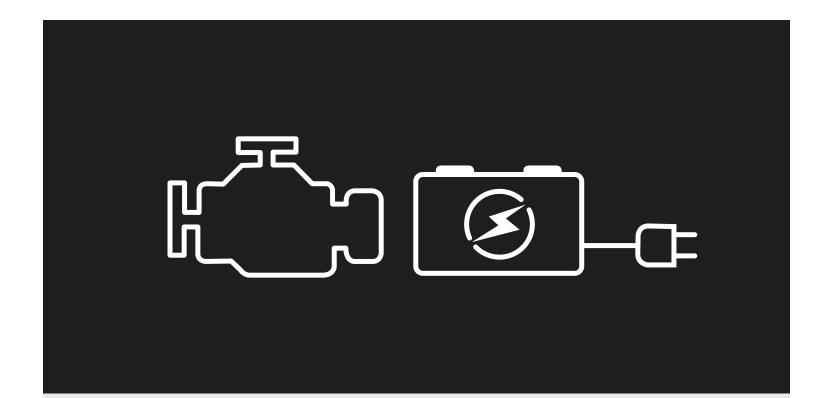




MILD HYBRID ELECTRIC **VEHICLES (MHEVs)**

MHEV is a mild hybrid system that harvests and stores energy normally lost during vehicle deceleration and intelligently redeploys it to assist the engine. It incorporates an enhanced stop start system that enables the engine to shutdown while the vehicle decelerates to a stop. These features improve vehicle fuel economy.

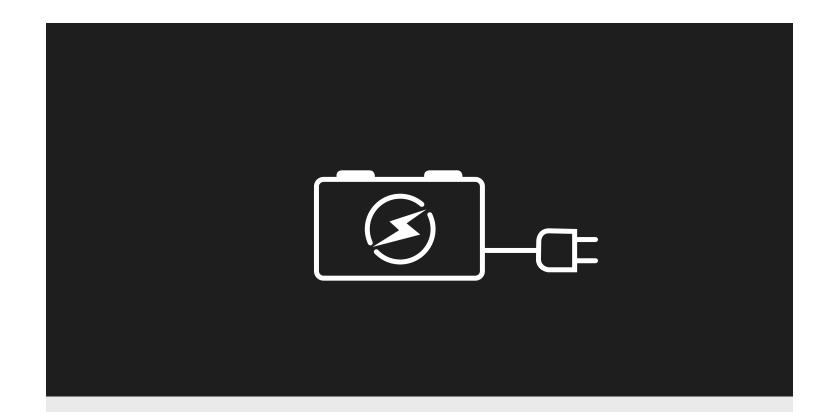
- Lower CO₂ emissions versus Internal Combustion Engine (ICE) vehicles
- Minimal EV range due to smaller battery



PLUG-IN HYBRID ELECTRIC **VEHICLES (PHEVs)**

Combine a conventional engine with an electric motor and a battery. A PHEV is charged from an external power supply and, using regenerative braking, seamlessly selects and blends the engine and electric motor to deliver optimum performance and efficiency.

- Ultra-low CO₂ emissions from 44 g/km on Range Rover Evoque PHEV
- A zero tailpipe emissions range of up to 34 miles when in EV mode on Range Rover Evoque PHEV



BATTERY ELECTRIC VEHICLES (BEVs)

Instead of a conventional engine, a BEV is powered solely by an electric motor with a battery, and recharged using a plug-in charge point, delivering permanent pure electric vehicle driving. Charged from an external power supply and using regenerative braking, a BEV achieves zero tailpipe emissions.

- Zero tailpipe emissions
- Range of up to 292 miles on Jaguar I-PACE









By offering Electric Vehicle (EV) friendly policies to company car drivers, which can include providing charging facilities for employees at home or work, a growing number of large corporations are actively pursuing plans to include more EVs in their fleets.

"As the UK's largest funder of vehicles on the roads our ambition is to play a leading role in the decarbonisation of UK Transport.

Following our work to more than double our EV fleet in 2020, we will continue to work with businesses and consumers to educate them on the benefits of transitioning to electric vehicles as part of their commitment to tackle climate change. In 2021 our ambition for our own company car scheme is for every order to be an EV.

Working with JLR will be a crucial component in our journey to help the UK transition to the government's 2030 net zero ambition."

Richard Jones, Managing Director – Motor Finance & Leasing, Lloyds Banking Group



"I am particularly proud of our commitment to convert the whole of our car fleet to electric vehicles by 2030."









CORPORATE COMMITMENTS OUR ELECTRIFIED RANGE

LIVING WITH AN EV

PERFORMANCE

TOTAL COST OF OWNERSHIP

GET IN TOUCH

JAGUAR I-PACE

DISCOVERY SPORT PHEV

RANGE ROVER SPORT PHEV

RANGE ROVER PHEV

NEW JAGUAR E-PACE PLUG-IN HYBRID **ELECTRIC VEHICLE** (PHEV)

RANGE ROVER EVOQUE PHEV

E-PACE is Jaguar's first compact SUV. It's a unique combination of looks, agility and dynamic driving. Now also available with a Plug-In Hybrid Electric powertrain.

P11d value from: £45,940

Benefit In Kind tax (20/21 tax year): From 10%

Electric only range: Up to 34 miles

Charge time using DC Rapid charger: 0-80% in

30 minutes

P300e AWD AUTOMATIC PHEV

WLTP* Combined CO₂ Emissions from 44 g/km

Combined Fuel Consumption from 2.0 (up to 141) l/100km (mpg)

















CORPORATE COMMITMENTS

OUR ELECTRIFIED RANGE

LIVING WITH AN EV

PERFORMANCE

TOTAL COST OF OWNERSHIP GET IN TOUCH

JAGUAR I-PACE

DISCOVERY SPORT PHEV

RANGE ROVER SPORT PHEV

RANGE ROVER PHEV

NEW JAGUAR F-PACE

RANGE ROVER EVOQUE PHEV

PLUG-IN HYBRID ELECTRIC VEHICLE (PHEV)

Our luxury performance SUV brings together award-winning design, Jaguar performance and intuitive technologies to make every journey feel extraordinary. Now also available with a Plug-In Hybrid Electric powertrain.

P11d value from: £56,005

Benefit In Kind tax (20/21 tax year): From 10%

Electric only range: Up to 33 miles

Charge time using DC Rapid charger: 0-80% in

30 minutes



P400e AWD AUTOMATIC PHEV

WLTP

Combined CO₂ Emissions from 49-57 g/km Combined Fuel Consumption from 2.2-2.5 (up to 130.2-112.5) l/100km (mpg)















CORPORATE COMMITMENTS

OUR ELECTRIFIED RANGE

LIVING WITH AN EV

PERFORMANCE

TOTAL COST
OF OWNERSHIP

GET IN TOUCH

JAGUAR I-PACE

DISCOVERY SPORT PHEV

RANGE ROVER SPORT PHEV

RANGE ROVER PHEV

ALL-ELECTRIC JAGUAR I-PACE BATTERY FLECTR

BATTERY ELECTRIC VEHICLE (BEV)

RANGE ROVER EVOQUE PHEV

Jaguar's first ever all-electric vehicle, I-PACE brings zero vehicle emissions technology to a driving experience that is unmistakably Jaguar. With generous interior space, exhilarating acceleration and expansive range between charges, I-PACE truly delivers the art of effortless, silent and ultra-efficient performance.

P11d value from: £65,140

Benefit In Kind tax (20/21 tax year): 0% Electric only range: Up to 292 miles

Charge time using DC Rapid charger: 0-80% in

85 minutes

EV400 90kWh AWD AUTOMATIC

Combined CO₂ Emissions g/km – 0 Range – 253-292 miles







EV range figures are based upon production vehicle over a standardised route. Range achieved will vary dependent on vehicle and battery condition, actual route and environment and driving style. The figures provided are as a result of official manufacturer's tests in accordance with EU legislation with a fully charged battery. For comparison purposes only. Real world figures may differ. Energy consumption and range figures may vary according to factors such as driving styles, environmental conditions, load, wheel fitment and accessories fitted. Figures shown are for European EU6 markets.







CORPORATE COMMITMENTS OUR ELECTRIFIED RANGE

LIVING WITH AN EV

PERFORMANCE

TOTAL COST OF OWNERSHIP

GET IN TOUCH

JAGUAR I-PACE

DISCOVERY SPORT PHEV

RANGE ROVER SPORT PHEV

RANGE ROVER PHEV

RANGE ROVER EVOQUE PHEV

DISCOVERY SPORT **PLUG-IN HYBRID ELECTRIC VEHICLE** (PHEV)

The most versatile compact Land Rover is now available with the dynamic P300e PHEV powertrain. Sophisticated and full of character, it's built to handle anything daily life throws at it.

With its smooth acceleration, exceptional fuel efficiency and engaging drive experience, PHEV technology only makes the Discovery Sport all the more compelling.

P11d value from: £46,945

Benefit In Kind tax (20/21 tax year): From 10%

Electric only range: Up to 34 miles

Charge time using DC Rapid charger: 0-80% in

30 minutes

P300e AWD AUTOMATIC PHEV

WLTP* Combined CO₂ Emissions from 44 g/km Combined Fuel Consumption from 1.6 (up to 175.5) l/100km (mpg)

















CORPORATE COMMITMENTS

OUR ELECTRIFIED RANGE

LIVING WITH AN EV

PERFORMANCE

TOTAL COST OF OWNERSHIP GET IN TOUCH

JAGUAR I-PACE

DISCOVERY SPORT PHEV

RANGE ROVER SPORT PHEV

RANGE ROVER PHEV

RANGE ROVER EVOQUE PHEV

PLUG-IN HYBRID ELECTRIC VEHICLE (PHEV)

Dramatic, confident and sophisticated, Range Rover Evoque is everything a premium compact SUV should be. Beautifully designed inside and out, it's always capable of making a statement.

Plug-in Hybrid Electric Vehicle (PHEV) technology delivers a whisper quiet electrified powertrain to Evoque's undoubted capabilities, making the vehicle more relevant than ever.

P11d value from: £44,650

Benefit In Kind tax (20/21 tax year): From 10%

Electric only range: Up to 34 miles

Charge time using DC Rapid charger: 0-80% in

30 minutes



WLTP* Combined CO₂ Emissions from 44 g/km Combined Fuel Consumption from 2.0 (up to 141) l/100km (mpg)







The figures provided are as a result of official manufacturer's tests in accordance with EU legislation with a fully charged battery. For comparison purposes only. Real world figures may differ. CO₂, fuel economy, energy consumption and range figures may vary according to factors such as driving styles, environmental conditions, load, wheel fitment and accessories fitted. Figures shown are for European EU6 markets. *Data shown is TEH combined.









CORPORATE COMMITMENTS

OUR ELECTRIFIED RANGE

LIVING WITH AN EV

PERFORMANCE

TOTAL COST OF OWNERSHIP GET IN TOUCH

JAGUAR I-PACE

DISCOVERY SPORT PHEV

RANGE ROVER SPORT PHEV

RANGE ROVER PHEV

RANGE ROVER EVOQUE PHEV

PLUG-IN HYBRID ELECTRIC VEHICLE (PHEV)

The vehicle that takes sophistication, modernity and elegance to an unprecedented new level is now available with a Plug-in Hybrid Electric powertrain.

Range Rover Velar is revolutionary, with a never-seenbefore dedication to outstanding craftsmanship and materials evident in every elegant line.

P11d value from: £64,290

Benefit In Kind tax (20/21 tax year): From 10%

Electric only range: Up to 33 miles

Charge time using DC Rapid charger: 0-80% in

30 minutes



WLTP

Combined CO₂ Emissions from 49-58 g/km Combined Fuel Consumption from 2.2-2.6 (up to 130.2-109.9) l/100km (mpg)







The figures provided are as a result of official manufacturer's tests in accordance with EU legislation with a fully charged battery. For comparison purposes only. Real world figures may differ. CO₂, fuel economy, energy consumption and range figures may vary according to factors such as driving styles, environmental conditions, load, wheel fitment and accessories fitted. Figures shown are for European EU6 markets.









CORPORATE COMMITMENTS

OUR ELECTRIFIED RANGE

LIVING WITH AN EV

PERFORMANCE

TOTAL COST OF OWNERSHIP GET IN TOUCH

JAGUAR I-PACE

DISCOVERY SPORT PHEV

RANGE ROVER SPORT PHEV

RANGE ROVER PHEV

RANGE ROVER SPORT **PLUG-IN HYBRID**

RANGE ROVER EVOQUE PHEV

PLUG-IN HYBRID ELECTRIC VEHICLE (PHEV)

This is undoubtedly our most dynamic SUV ever, now available with Plug-in Hybrid performance and economy, Range Rover Sport PHEV.

It's precise and uncompromising, transitioning seamlessly between the petrol engine and electric motor - it's refinement at its best.

P11d value from: £72,915

Benefit In Kind tax (20/21 tax year): From 18%

Electric only range: Up to 26 miles

Charge time using DC Rapid charger: 0-80% in

30 minutes



WLTP

Combined CO₂ Emissions from 72-87 g/km Combined Fuel Consumption from 3.2-3.9 (up to 88.3-73.0) l/100km (mpg)















CORPORATE COMMITMENTS

OUR ELECTRIFIED RANGE

LIVING WITH AN EV

PERFORMANCE

TOTAL COST OF OWNERSHIP GET IN TOUCH

JAGUAR I-PACE

DISCOVERY SPORT PHEV

RANGE ROVER SPORT PHEV

RANGE ROVER PHEV

RANGE ROVER PLUG-IN HYBRID ELECTRIC VEHICLE

RANGE ROVER EVOQUE PHEV

Range Rover is unmistakably a design icon. Its cabin exudes a sense of calm and luxurious comfort while its advanced technologies deliver unrivalled capability. Now also available with a Plug-In Hybrid Electric powertain.

P11d value from: £89,230

Benefit In Kind tax (20/21 tax year): From 18%

Electric only range: Up to 25 miles

Charge time using DC Rapid charger: 0-80% in

30 minutes

(PHEV)

ISS UYP

P400e AWD AUTOMATIC PHEV

WLTP

Combined CO₂ Emissions from 75-87 g/km Combined Fuel Consumption from 3.3-3.9 (up to 84.8-73.0) l/100km (mpg)





The figures provided are as a result of official manufacturer's tests in accordance with EU legislation with a fully charged battery. For comparison purposes only. Real world figures may differ. CO₂, fuel economy, energy consumption and range figures may vary according to factors such as driving styles, environmental conditions, load, wheel fitment and accessories fitted. Figures shown are for European EU6 markets.









CORPORATE COMMITMENTS

OUR ELECTRIFIED RANGE

LIVING WITH AN EV

PERFORMANCE

TOTAL COST OF OWNERSHIP GET IN TOUCH

JAGUAR I-PACE

DISCOVERY SPORT PHEV

RANGE ROVER SPORT PHEV

RANGE ROVER PHEV

RANGE ROVER EVOQUE PHEV

DEFENDER PLUG-IN HYBRID ELECTRIC VEHICLE (PHEV)

A Defender for the 21st century, now available with Plugin Hybrid. This evolution of the legendary original has been redesigned for optimum durability.

Featuring our toughest materials yet and tested to extremes, new Defender is capable by nature.

P11d value from: £64,800

Benefit In Kind tax (20/21 tax year): From 18%

Electric only range: Up to 27 miles

Charge time using DC Rapid charger: 0-80% in

30 minutes

P400e AWD AUTOMATIC PHEV

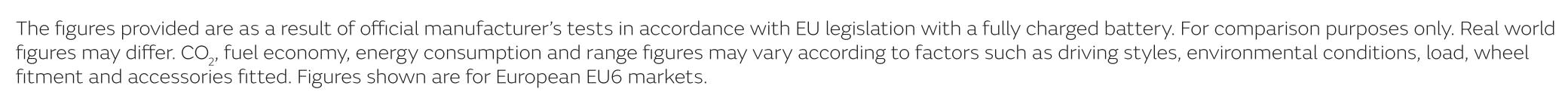
WLTP

Combined CO₂ Emissions from 74-88 g/km Combined Fuel Consumption from 3.3-3.9 (up to 85.3-72.1) l/100km (mpg)















INTRODUCING EVS TO A FLEET

DEVELOPMENTS IN BATTERY AND CHARGING TECHNOLOGY HAVE MADE CHARGING AN ELECTRIC VEHICLE (EV) EVEN MORE CONVENIENT

This means you can top up your battery at work, at home or in public. What's more, there's an EV for every type of employee and every type of business.





CORPORATE COMMITMENTS OUR ELECTRIFIED RANGE

LIVING WITH AN EV

PERFORMANCE

TOTAL COST OF OWNERSHIP GET IN TOUCH



INTRODUCING EVS TO A FLEET



HOME CHARGING



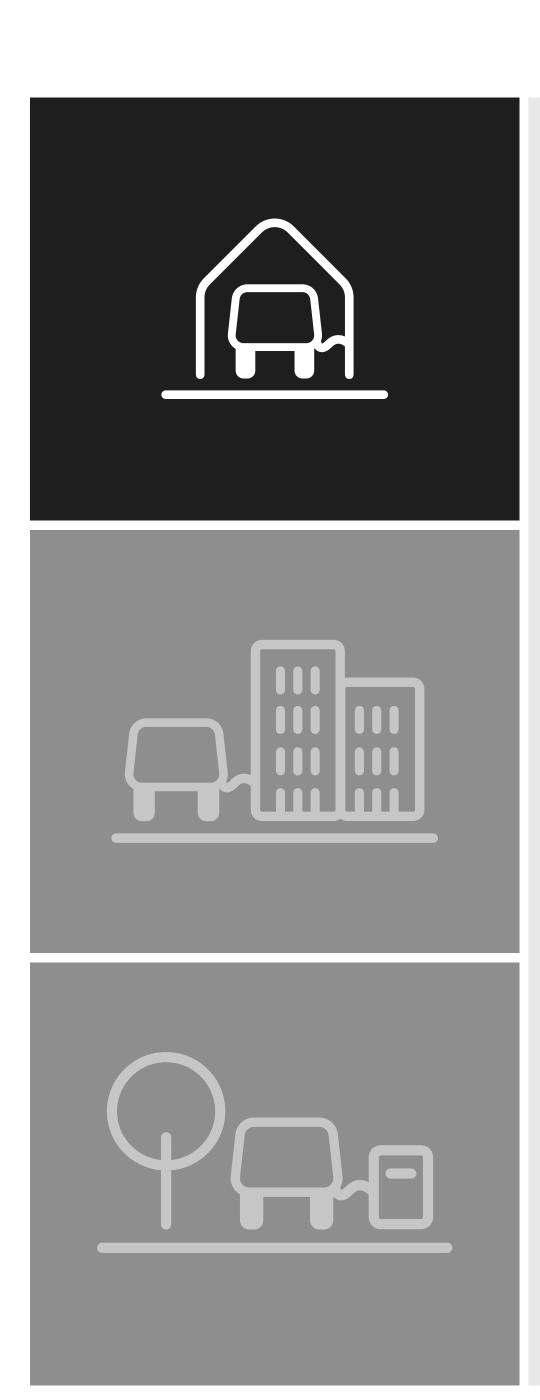
WORKPLACE CHARGING



PUBLIC CHARGING



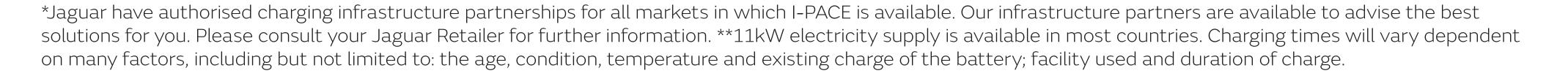
INTRODUCING EVS TO A FLEET



HOME CHARGING

For optimum charging, you can install an approved wall box*. Jaguar I-PACE is equipped with an 11kW 3-phase AC on-board charger**, which can fully recharge the vehicle overnight and deliver up to 33 miles of range per hour.

With a wall box installed at your home, a full charge of our plug-in hybrid electric vehicles can be achieved in as little as 2.2 hours. Ask your local Jaguar or Land Rover Retailer for more information.









INTRODUCING EVS TO A FLEET



WORKPLACE CHARGING

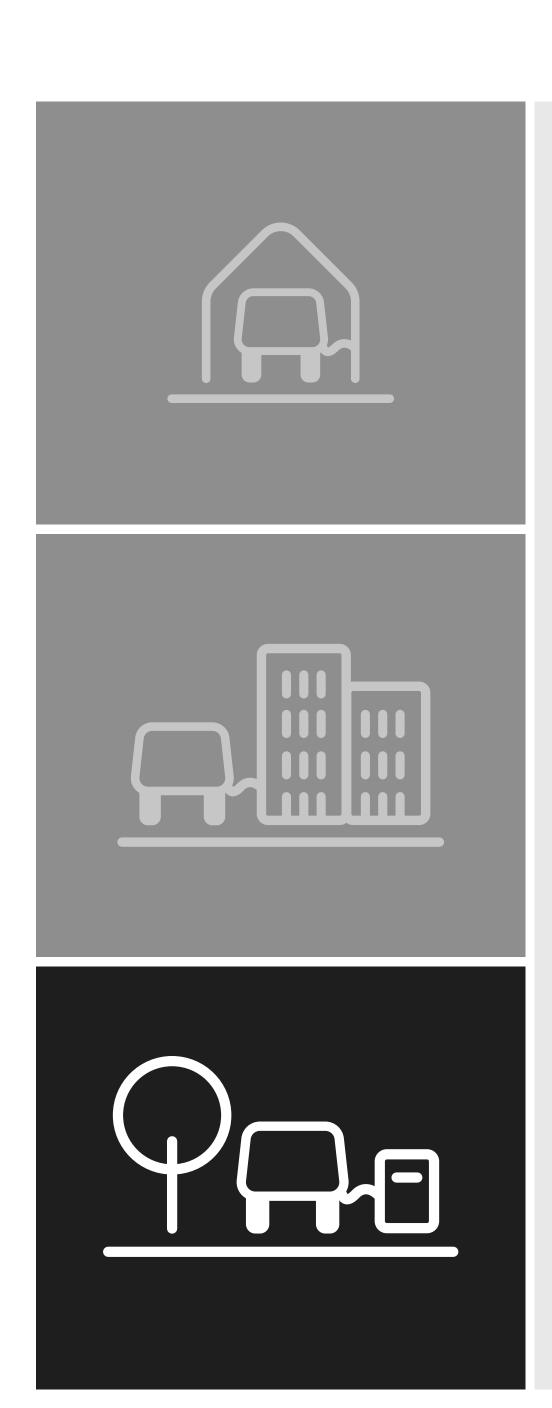
An increasing number of organisations are providing charging points at work, and in some cases home charging points have also been installed for company Electric Vehicle (EV) drivers by employers.

Some employers have chosen to provide financial assistance to EV drivers. This can be in the form of partial contribution to cover daily charging costs and expenses associated with installing home charging points. In addition to these incentives, employers are supporting the development of EV communities for company car drivers to share information and educate their staff on the latest technology.





INTRODUCING EVS TO A FLEET



PUBLIC CHARGING

On longer journeys, you may need a quick top-up of your battery's charge to complete your trip. DC rapid chargers are the best way to deliver this – a typical DC rapid charger can deliver up to 154 miles of range per hour.

Charging plug-in hybrid electric vehicles (PHEVs) at public charging points is equally convenient and requires the same charge. For instance, the JLR PHEV products can achieve a full charge in as little as 1 hour using DC Rapid chargers at public charge points.





INTRODUCING EVS TO A FLEET

FLEET REQUIREMENTS

Looking at a fleet's vehicle usage can help identify which particular elements are most suitable for electrification. By doing so, an organisation can better determine the appropriate mix of EVs for their fleet. The following steps can help this:

- requirements and expectations
- Gradually phase EVs into a fleet
- ☑ Encourage EV users to share hands-on experiences with colleagues
- Stay up to date with the latest EV tech and EVs

EV-FRIENDLY POLICY

To encourage EV uptake, it's useful to include a section on EVs in the company's Car Policy – for instance, the use of charge points and possible bonus/malus systems based on CO₂ emissions in the form of higher monthly allowances for EVs versus internal combustion engine vehicles.

INTERNALISATION

Grow an EV community and get people involved right from the start of the project. Organisations can also hold educational workshops and trials, and send out informative internal communications which are also a great way of getting feedback.

DRIVER PROFILING

Each type of EV has particular charging, range and performance benefits. Driver profiling by looking into driving patterns and behaviour, can determine if someone is more suited to a certain type of EV.

CHARGING

To help organisations provide charging points for EV drivers, we've appointed preferred suppliers and equipment installers who offer the full spectrum of services from hardware to software solutions. For more information please contact your local Jaguar or Land Rover Retailer.









CORPORATE COMMITMENTS

OUR ELECTRIFIED RANGE

LIVING WITH AN EV

PERFORMANCE

TOTAL COST
OF OWNERSHIP

GET IN TOUCH

RANGE EFFICIENCY FACTORS

DRIVING MODES

DRIVING STYLE

One of the biggest impacts on an Electric Vehicle's (EV's) electric range is the driver. An aggressive driving style with frequent and heavy acceleration will have a detrimental impact on the vehicle's state of charge. Whereas, travelling at a steady pace helps preserve range. Gradual acceleration can also reduce your reliance on hard braking which consumes more energy than gentle braking.

AMBIENT TEMPERATURE

Heating and air conditioning systems use energy and this can reduce an EV's range. That's why Jaguar I-PACE has the ability to pre-condition the interior, ahead of departure, while it's charging. This allows the vehicle to use electricity from the power supply, and not the battery.

MYTH

Electric Vehicles don't have enough range.

FACT

Jaguar I-PACE has a range of up to 292 miles and with a growing public charging infrastructure, range should not be an issue for most drivers.

EV range figures are based upon production vehicle over a standardised route. Range achieved will vary dependent on vehicle and battery condition, actual route and environment and driving style. The figures provided are as a result of official manufacturer's tests in accordance with EU legislation with a fully charged battery. For comparison purposes only. Real world figures may differ. Energy consumption and range figures may vary according to factors such as driving styles, environmental conditions, load, wheel fitment and accessories.





CORPORATE COMMITMENTS

OUR ELECTRIFIED RANGE

LIVING WITH AN EV

PERFORMANCE

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OF OWNERSHIP

GET IN TOUCH

RANGE EFFICIENCY FACTORS

DRIVING MODES

Our electrified Jaguar and Land Rover products offer multiple driver modes that can automatically adapt a vehicle's settings for range preservation.

BATTERY ELECTRIC VEHICLE DRIVING MODES

CABIN PRE-CONDITIONING

I-PACE is equipped with the technology to preserve range and protect the vehicle's battery. With cabin pre-conditioning you can heat or cool the interior while the vehicle is charging, so that power can be drawn from the mains supply and not the battery.

ECO MODE

Eco Mode helps preserve I-PACE's range by reducing energy depletion and encouraging a more efficient driving style. It also makes subtle changes to cabin temperature, air recirculation and to a number of other features. However, you can override these changes, either by normally operating each feature or via the menu settings.

PLUG-IN HYBRID ELECTRIC VEHICLE DRIVING MODES

PARALLEL HYBRID MODE

This offers two functions that help drivers optimise fuel economy and battery charge. For example, Predictive Energy Optimisation (PEO) utilises altitude data for the route selected in the navigation system to intelligently switch between the electric motor and petrol engine to maximise fuel economy.

ELECTRIC VEHICLE (EV) MODE - FULL ELECTRIC DRIVE

EV Mode enables the vehicle to run solely on the electric motor using the energy stored in the battery, ideal for quiet, zero-emission journeys.









CHARGING COSTS



SERVICING COSTS

Compared to a vehicle with an internal combustion engine, Battery Electric Vehicles (BEVs) require less maintenance as they have fewer moving parts. In other words, there is less that can wear out.



BENEFIT IN KIND TAX

Electric vehicles can benefit from significantly lower Benefit In Kind tax rates than the equivalent petrol or diesel cars offered by company car schemes.



ZERO TAILPIPE EMISSIONS MEANS ZERO TAX

Across the UK, Jaguar I-PACE is exempt from the regular £140 road tax and any emissions-based charges, including the London Congestion Charge.



The battery won't last and it will need to be replaced regularly.

FACT

Jaguar I-PACE's 90kWh battery warranty is limited to 8 years or 100,000 miles, whichever comes first. Redeemable in the case of any manufacturing defect or should a certified Jaguar Retailer measure that the battery has dropped below a 70 percent State of Health.



SAVE UP TO £350 ON HOME CHARGER INSTALLATION

The Government's Electric Vehicle Homecharge Scheme provides up to £350 towards the installation of a home charger point by an approved installer. If you are a Scottish resident you may also be eligible for up to £300 in additional fees from the Energy Savings Trust.







CORPORATE COMMITMENTS

OUR ELECTRIFIED RANGE

LIVING WITH AN EV

TCO OVERVIEW

CHARGING COSTS



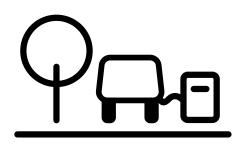
HOME CHARGING

Home charging, using a dedicated wall box, is the most convenient, cost-effective and also the most preferred option among Electric Vehicle (EV) users. The cost itself can be calculated based on the kWh electricity rate multiplied by the kWh capacity of an EV's battery.



WORKPLACE CHARGING

The cost of charging an EV at work depends upon each organisation's EV policy. They can choose to offer free charging at work or install complimentary charging points at employees' homes. Alternatively, organisations can also set a tariff. Of course, this and other payment mechanisms are dictated by tax implications and employment law that vary from country to country.



PUBLIC CHARGING

Public charging gives drivers the added convenience to top up their EV's battery while they are on the move. Many locations such as restaurants, gyms and shopping malls offer free charging to their customers or visitors for the duration of their stay. In addition to these public charging points, rapid charging stations can be found at motorway service stations which can be useful for drivers on an inter-city commute. Charging at such locations can be entirely cost-free or subject to a tariff that's billable to users.





GET IN TOUCH

Our Retailer network is a key enabler when it comes to helping company car drivers and fleet managers better understand Electric Vehicle (EV) technology, encouraging EV inclusion in a company fleet and also offering customer-focused aftersales services.

FLEET & BUSINESS RETAILERS

The UK-wide network of dedicated Fleet & Business Retailers offer corporate customers not only offer an introduction to the Jaguar Land Rover electrified range, but also taxation/benefits expertise, Total Cost of Ownership advice and demonstration vehicle terms suited to business requirements.

JAGUAR LAND ROVER RECOMMENDED CHARGING SUPPLIERS

To further support our retail network in each of our markets, we have appointed preferred suppliers and installers of charging equipment and access packages to public charging networks.

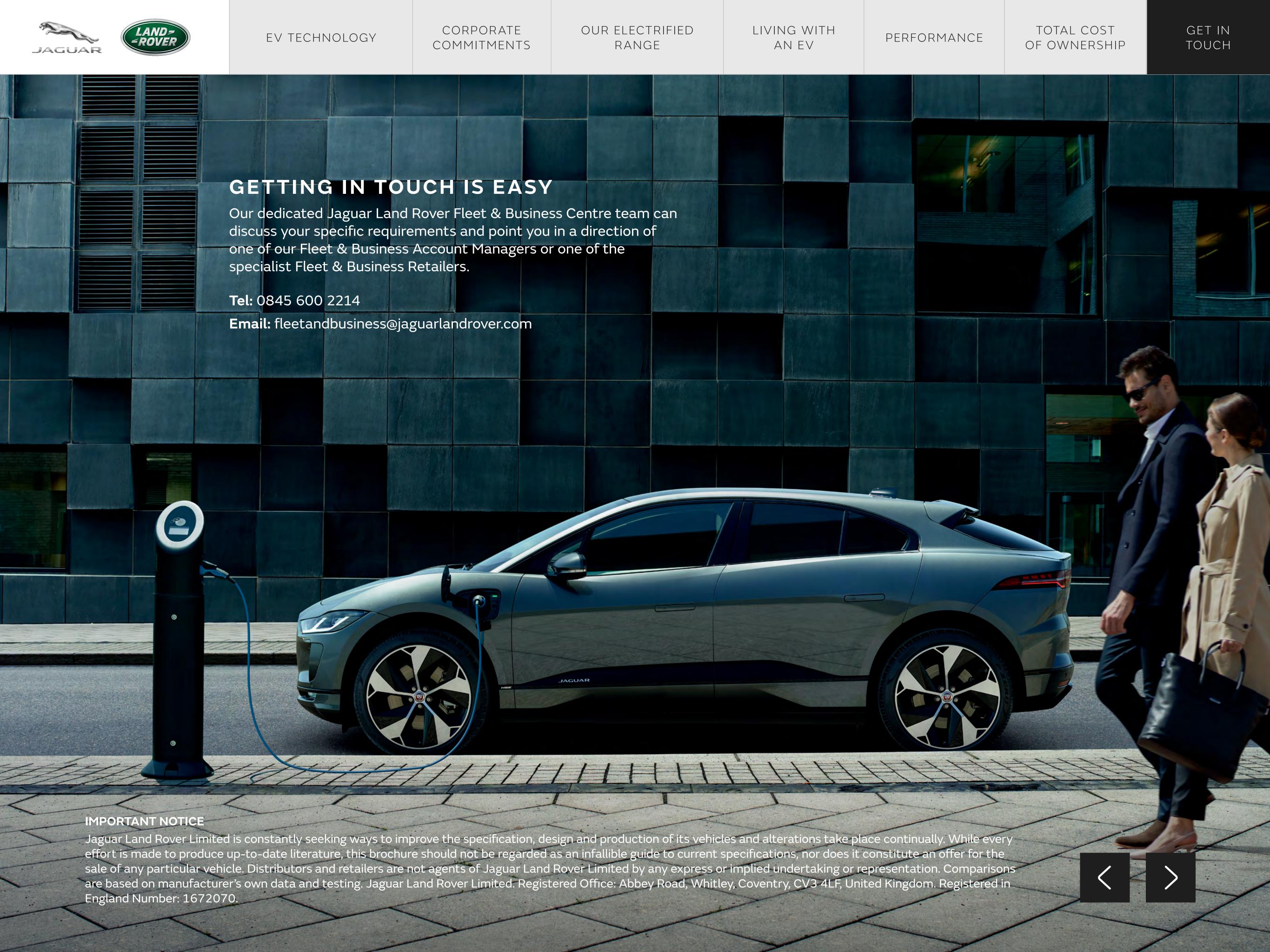
All equipment from our recommended charging suppliers has been tested for compatibility with Jaguar and Land Rover vehicles. These companies have been chosen on the basis of their ability to provide the best possible combination of value for money, service and convenience, and are able to support home, workplace and business charging requirements.

This preferred supplier arrangement ensures that the latest charging technology and expanded charging networks are quickly available to our customers. Furthermore, it offers our customers the best expertise when it comes to organising equipment that complies with local power supply and other regulations.













CORPORATE COMMITMENTS OUR ELECTRIFIED RANGE

LIVING WITH AN EV

PERFORMANCE

TOTAL COST OF OWNERSHIP GET IN TOUCH





