



Planning your dealer visit

Here is a quick checklist of things you should consider when you visit a Motability Scheme specialist at your local dealership

Book an appointment with the Motability Scheme specialist at your dealership to discuss your requirements and make sure they are available

Visit several Motability Scheme dealerships when choosing a car. It will give you a better idea of which types of car best suit your needs

Take someone with you; choosing a car is a big decision and having someone there to talk things over with often helps. If someone else will also be driving the car they should come with you and test drive the car too

Bring a wheelchair or any other mobility aid if you use one, so you can try the car out for size and accessibility

Write down any questions you have and take these with you as a reminder

Think about any specifics or extras you want in your new car (adjustable seats, electric windows, etc.) that will help your dealer in finding you a suitable car

Once you're at the dealers:

Make the most of the dealer's expertise; don't be afraid to ask them questions

Take a test drive; drive or ride in every car you are interested in

Ask about trade-in; you may be able to use the value of your old car against the Advance Payment of your new one

If you're planning to add a driver under the age of 25, ask about young driver restrictions

Don't feel pressured to make a decision; the final choice is yours so don't rush into it.